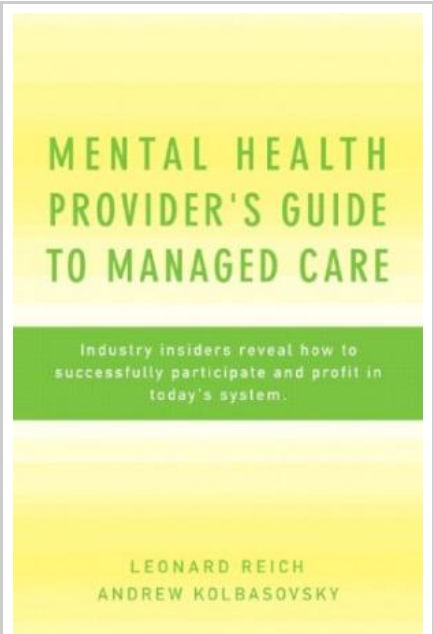


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Mental Health Provider's Guide to Managed Care: Industry Insiders Reveal How to Successfully Participate and Profit in Today's System

By Leonard Reich, Andrew Kolbasovsky

WW Norton & Co. Hardback. Book Condition: new. BRAND NEW, Mental Health Provider's Guide to Managed Care: Industry Insiders Reveal How to Successfully Participate and Profit in Today's System, Leonard Reich, Andrew Kolbasovsky, Forced to perform a delicate balancing act of offering the best possible care for their clients while carefully adhering to various managed care policies and procedures, providers in particular often wince at the prospect of having to deal with managed care companies, or MCOs. Fearing burdensome paperwork, low reimbursement rates, and denials of care, it's not surprising that a number of mental health professionals choose to limit their involvement with managed care companies-or eliminate it altogether. *"My clients are all on different health plans; how can I keep the policies straight?" *"Getting services approved is so time-consuming that I'm better off accepting only self-paying clients, aren't I?" *"Do the benefits of working with MCOs really outweigh the drawbacks?" The answer, according to two industry insiders, is yes. If you know how to work with the system, the system can work for you. Mental Health Provider's Guide to Managed Care is the first handbook of its kind to offer clinicians a window into the inner-workings of MCOs. Authors...

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